



Find the space.
Work your way.

Malmö, Sweden



Global AV, IT & UC Deployments

Standards based solutions

US Federal Government Approved Vendor



Mission statement:

“At Coral Vision, our mission is to empower businesses with cutting-edge, brand-agnostic AV and Unified Communications solutions. We are committed to delivering innovative, high-quality technology that enhances collaboration, optimises workplace efficiency, and creates seamless user experiences. Through expert consultation, data-driven insights, and exceptional service, we help our clients navigate the evolving digital landscape and build future-ready work environments.”



CORAL VISION

www.coralvision.co.uk



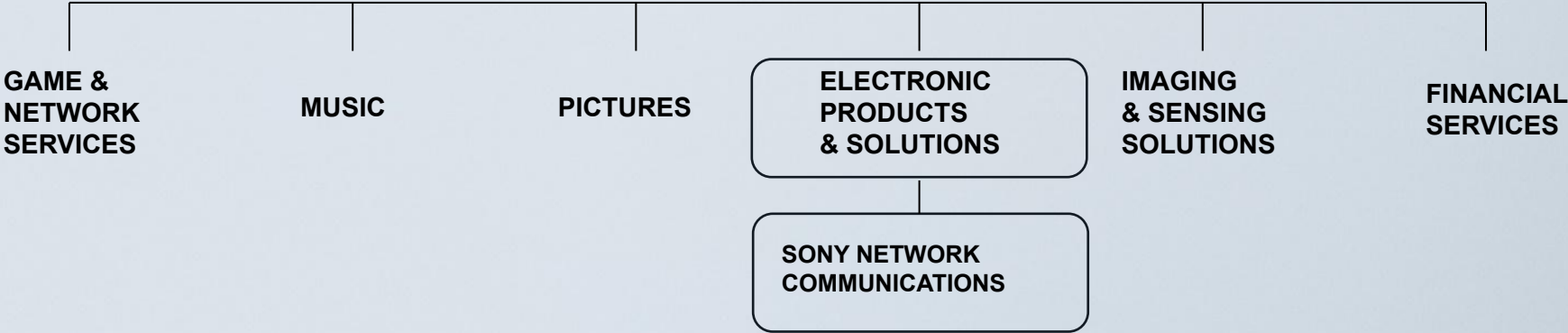
THE SONY GROUP

Games, music, movies, financial services,
consumer electronics, and solutions.

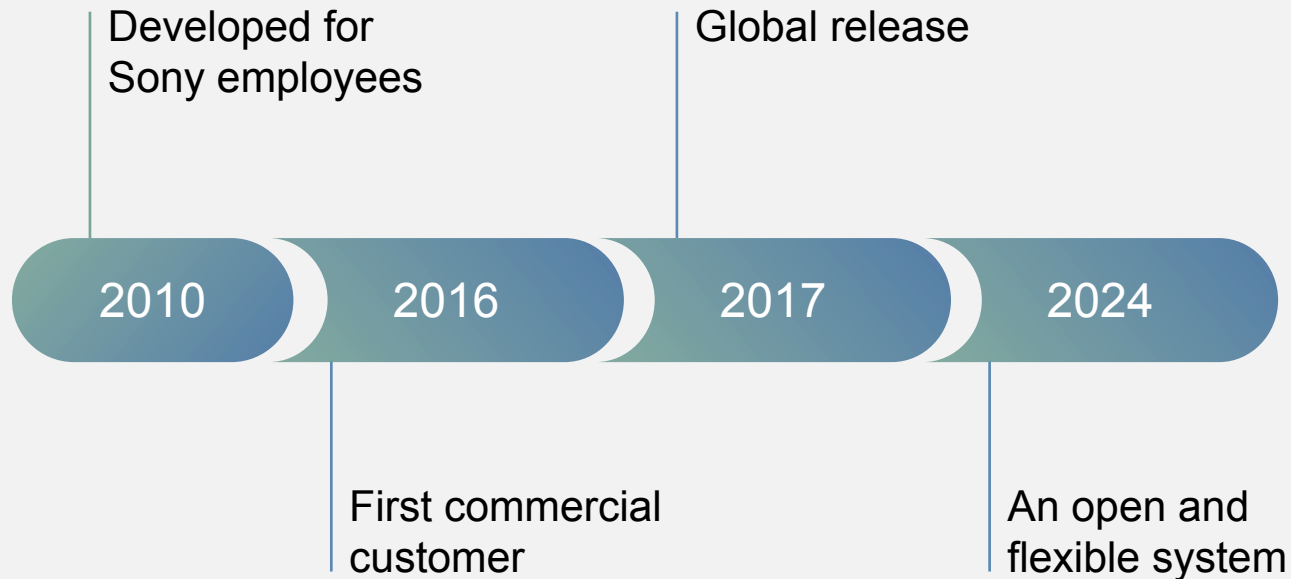
CHAIRMAN & CEO Kenichiro Yoshida	HQ Tokyo	SALES FY23 84.8 Bn USD
PRESIDENT & CFO Hiroki Totoki	EMPLOYEES 113 000	OP INCOME FY23 7.8 Bn USD



SONY GROUP CORPORATION



First developed for Sony. Now trusted to improve office spaces by corporations **around the world.**



We help companies use their office spaces in an **efficient way**.



Nimway is a workplace solution that
combines all three essentials
to use your office spaces efficiently.

Data

to measure facts



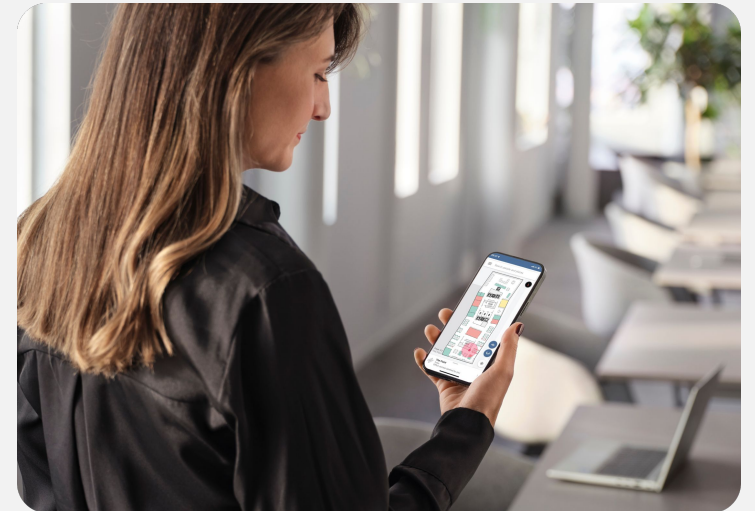
Analytics

to understand problems



Experiences

to encourage usage



SONY



Occupancy



People count & flow



Indoor climate



In-room equipment



WiFi systems

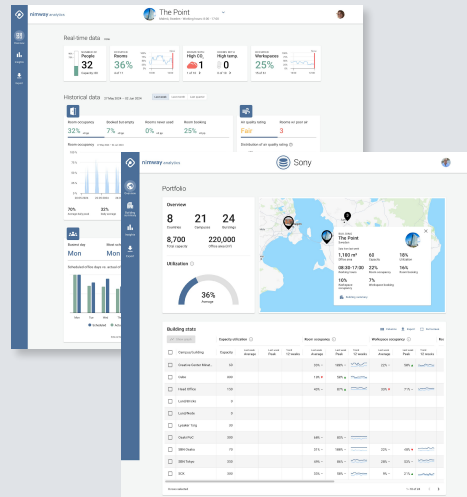


- Microsoft 365
- Microsoft Places
- MS Exchange
- Google Calendar

Calendar data



DATA



Analytics platform

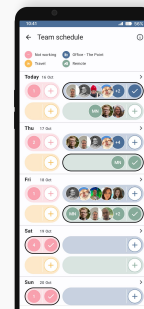
ANALYTICS



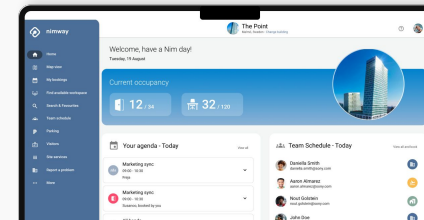
Nimway Cloud



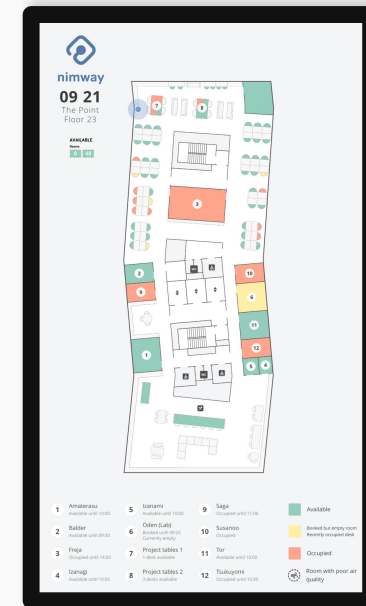
Beacons



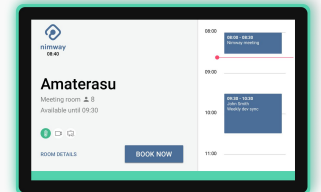
Mobile app



Web app



Floor plans



Room panels

EXPERIENCES

Nimway is an API-first solution so you can

Connect your own systems

SONY

Measure office usage data and
get all the facts using Nimway.



Data





True real-time occupancy data is
the Nimway advantage.



Gain precise occupancy facts with **Sony's room and desk sensors.**

“

When we relocated, we took our Nimway sensors with us. They lasted longer than our buildings.

— IT Support Specialist, Inter IKEA Group



Real-time data

High accuracy

10+ years battery life

Designed for CRE

Produced in Europe

Use **indoor climate sensors** we approve and trust to monitor office air quality.

“

This data gives us evidence to spot problems but also ensure ventilation settings are correct in the future.

— People Experiences Manager, Storebrand



Noise

Humidity

CO₂

PM2.5 & PM10

Temperature

VOC



Gather insights to right-size spaces with **people count and flow**.

Ideal for **large, high-priority office areas** like conference halls, cafeterias, or floor levels.



People count

People flow

Dwell times

Are **people counting sensors** right for you?

Occupancy sensors **as standard**.

For most rooms and desks.



- Measures occupancy
- PIR-based
- Wireless for easy installation
- 10+ years battery life

Total Cost of Ownership: 1X

People counting **when needed**.

For large, high-priority areas.



- Measures occupancy + people count
- Camera-based, ToF, or room systems
- Ethernet cable required
- External power supply required

Total Cost of Ownership: 10X

Add context data by connecting your meeting room equipment.

Meeting rooms that are often crowded or stuffy are easy to spot with **in-room data**.



People count

CO₂

Temperature



Connect your office building's
Wi-Fi access points
for people count data.



SONY

 Analytics

Understand your office spaces
with **Nimway Analytics**.



What can you do with Analytics?

Identify

office space problems

- Understand occupancy of desks and rooms, people count and flow, bookings, and indoor air quality.



Decide

with stakeholders

- Present office space problems
- Support changes with data
- Plan your real estate portfolio

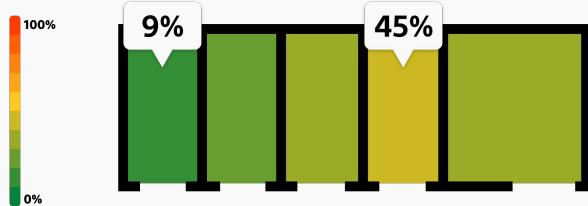
Communicate

with employees

- Share insights with the company through internal channels.
- Support discussions about changes with employees.

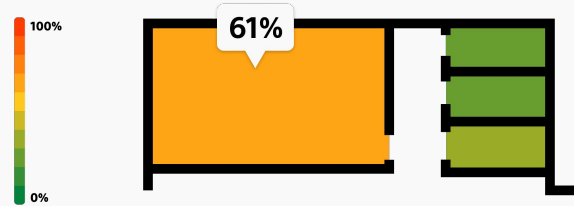
How our customers use Analytics.

Short term



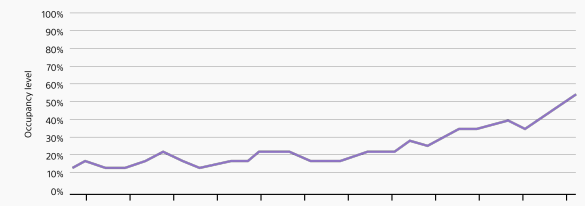
Optimize cleaning schedules based on usage patterns.

Medium term

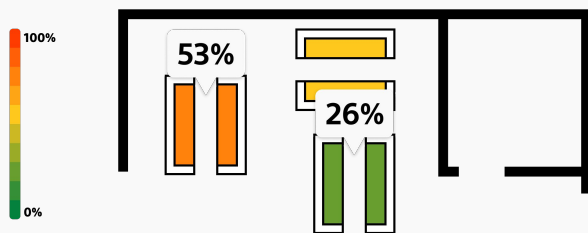


Increase the number of spaces in high demand.

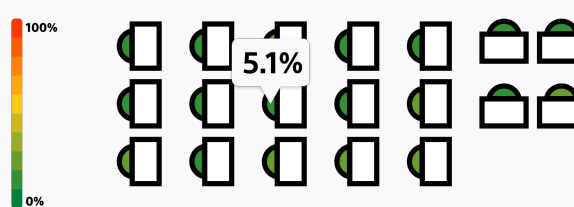
Long term



Right-size properties using historical occupancy levels.



Modify fixtures and equipment to increase popularity.



Repurpose spaces and areas that aren't used.

Building stats

Capacity utilization | Room occupancy | Booking

	Capacity	Last week Average	Last week Peak	Trend 12 weeks	Last week Average	Last week Peak	Trend 12 weeks	Last week Average	Last week Peak
☒ Lund/Cube	800	N/A	N/A	N/A	1% -14pp	6% -27pp		11% -7pp	16% -19pp
☐ Tokyo/Seaside	2500	N/A	N/A	N/A	N/A	N/A		N/A	N/A
☐ SNC Komori/SNC Kona...	2000	N/A	N/A	N/A	8% -39pp	8% -78pp		8% -35pp	1% -44pp
☐ Denmark/Valby	100	N/A	N/A	N/A	8% -22pp	2% -44pp		1% -17pp	5% -38pp
☐ Sony Depthensing So...	150	N/A	N/A	N/A	48% +4pp	71% +9pp		58% +4pp	88% +7pp
☐ STATIONS Minatomir...	150	N/A	N/A	N/A	29% -26pp	75% -18pp		38% -23pp	87% +8pp

Compare buildings in your real estate portfolio.

Integrate with BMS and HVAC and use **triggers & actions** to create a more automated facility.

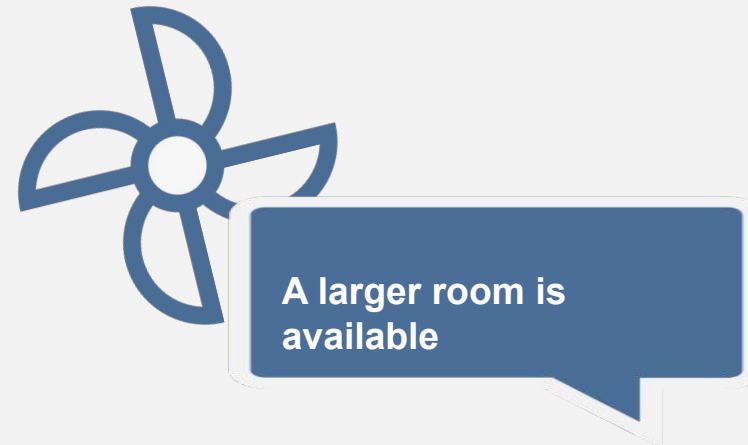
If this

Room occupancy
is above capacity.



Then that

Ventilation triggered and nudge
sent about alternative room.



Introduction to **Nimway Analytics**.



Analytics for smart facility management



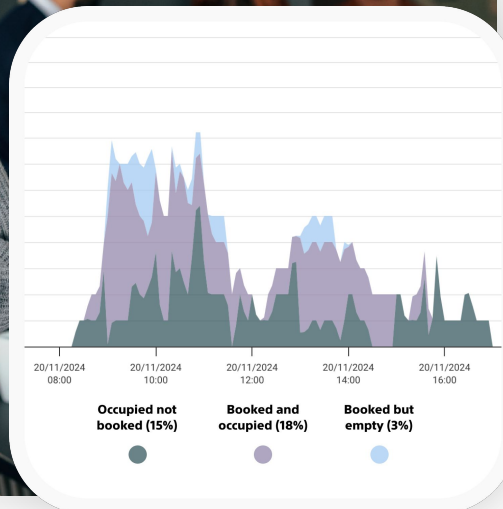
When we looked at seats with low utilization, we could now clearly see the differences between similar seats, such as the presence or absence of monitors. Such evidence has made it possible to take initiatives such as **improving the layout and expanding fixtures**.

— Facility Manager at Sega Sammy, Tokyo



[Read the full story](#)

Analytics for smart corporate real estate



“Data from Nimway helped our company leadership confidently make a decision that saved us tens of millions of dollars during our upcoming lease period: **to remove 20% of our office space.**”
— WX Manager at European retail company, Sweden

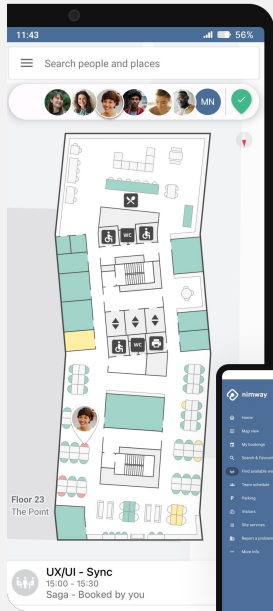
[Read the full story](#)

SONY

 Nimway Experiences

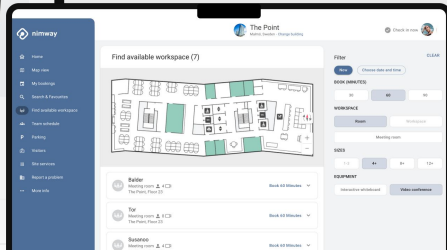
Encourage better usage of
spaces with **Nimway
Experiences.**

Make any office space **easy to use**.

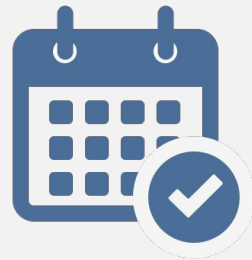


See what's available on the fly with:

- Floor plans
- Room panels
- Mobile & web app



Book resources from anywhere using:



- Room panels
- Mobile & web app
- Scheduling software

Coordinate office attendance with Team schedule.



Office



Remote



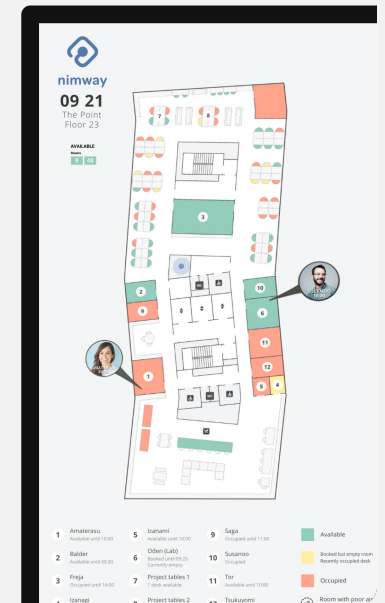
Not working



Travel

Navigate any office campus with ease using:

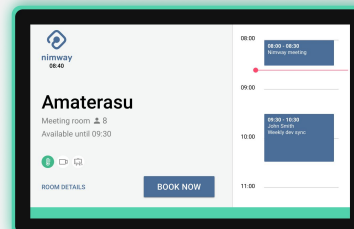
- Floor plans
- Mobile & web app



Report facility problems by taking a photo, and confirming location.



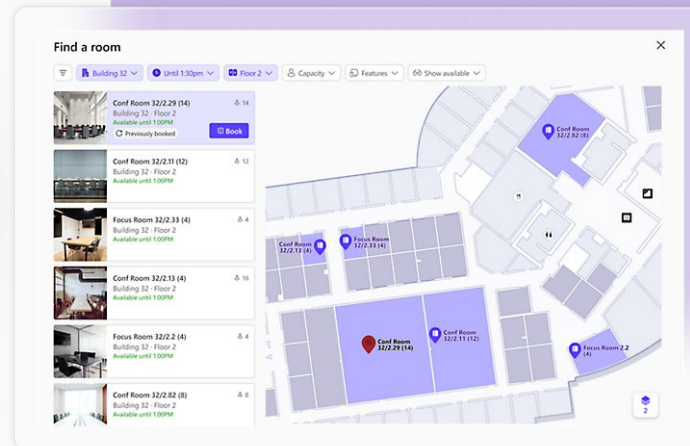
Claim resources by using the space. Auto-release if not in use.



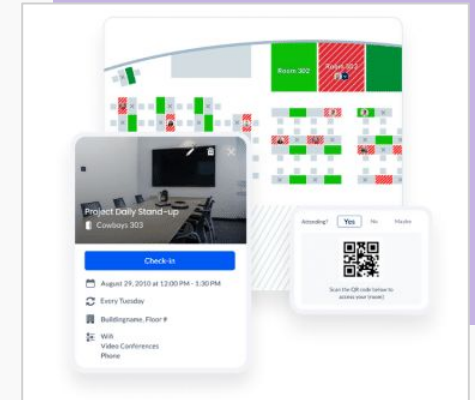
Integrate with third-party employee experiences.

“Microsoft places is integrated throughout all Microsoft products but don't provide the values and ease of use as Nimway. We need both!
— IT Specialist, Global industry enterprise

Microsoft Places ready

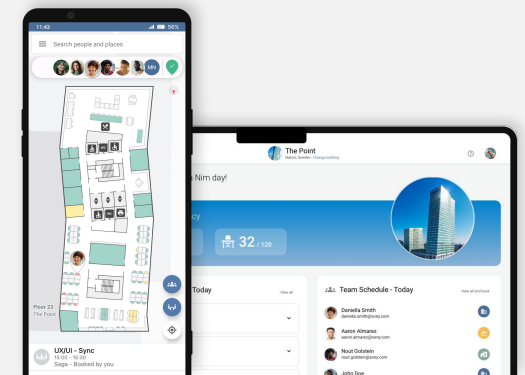
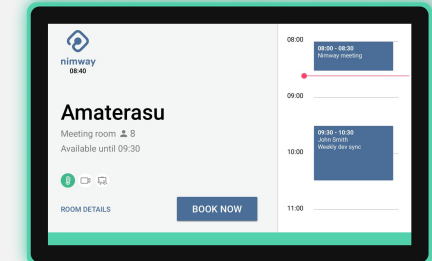


Appspace ready



See available rooms and desks on the fly.

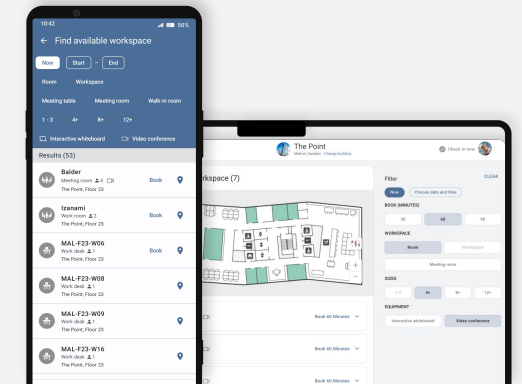
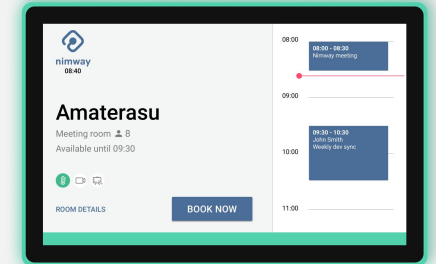
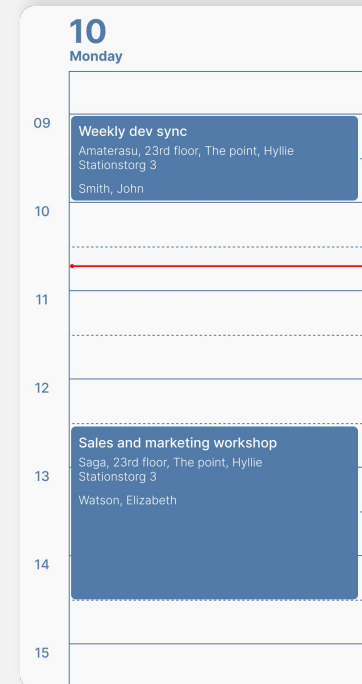
Trust that rooms are available thanks to real-time data and auto-released bookings.



Floor plans, Room panels, Mobile and Web app

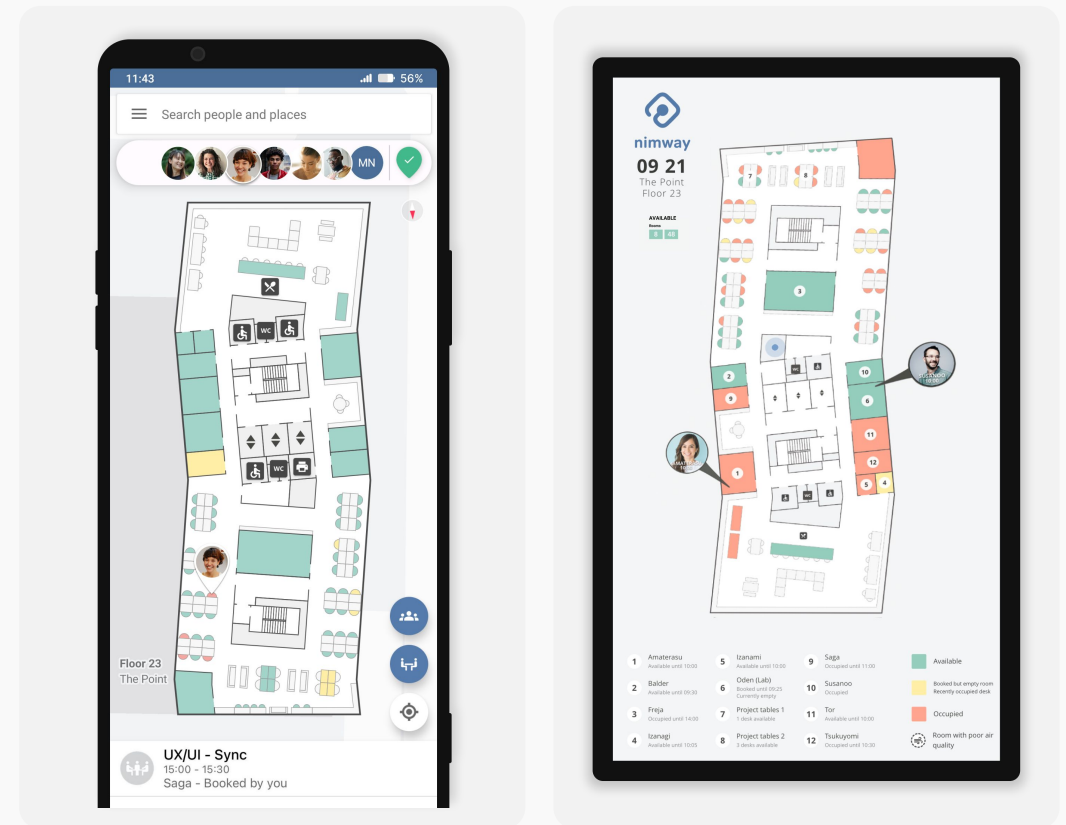
Book rooms and desks from wherever you are.

Every workspace reservation
syncs between Nimway and
your in-house scheduling
software.



Find your way to colleagues and meetings.

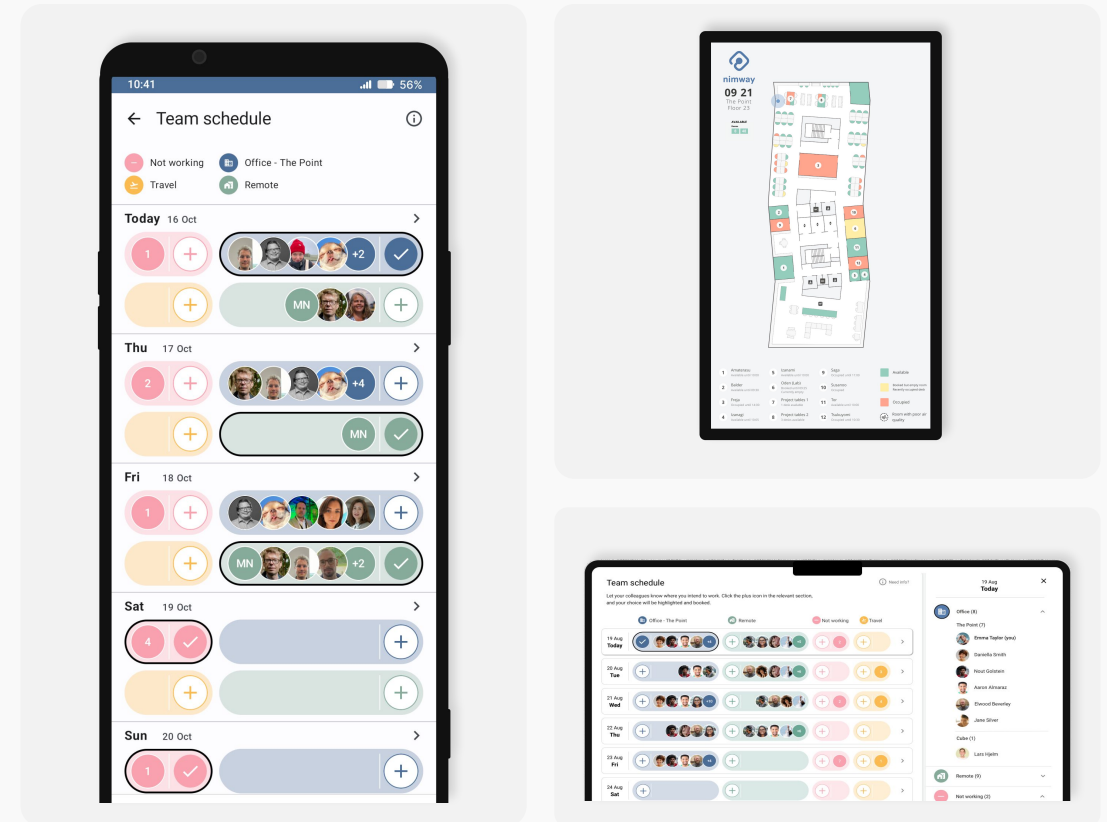
Employees can choose for themselves if they want to share their location through Nimway.



Mobile app, Floor plans

Coordinate office attendance and plan with colleagues.

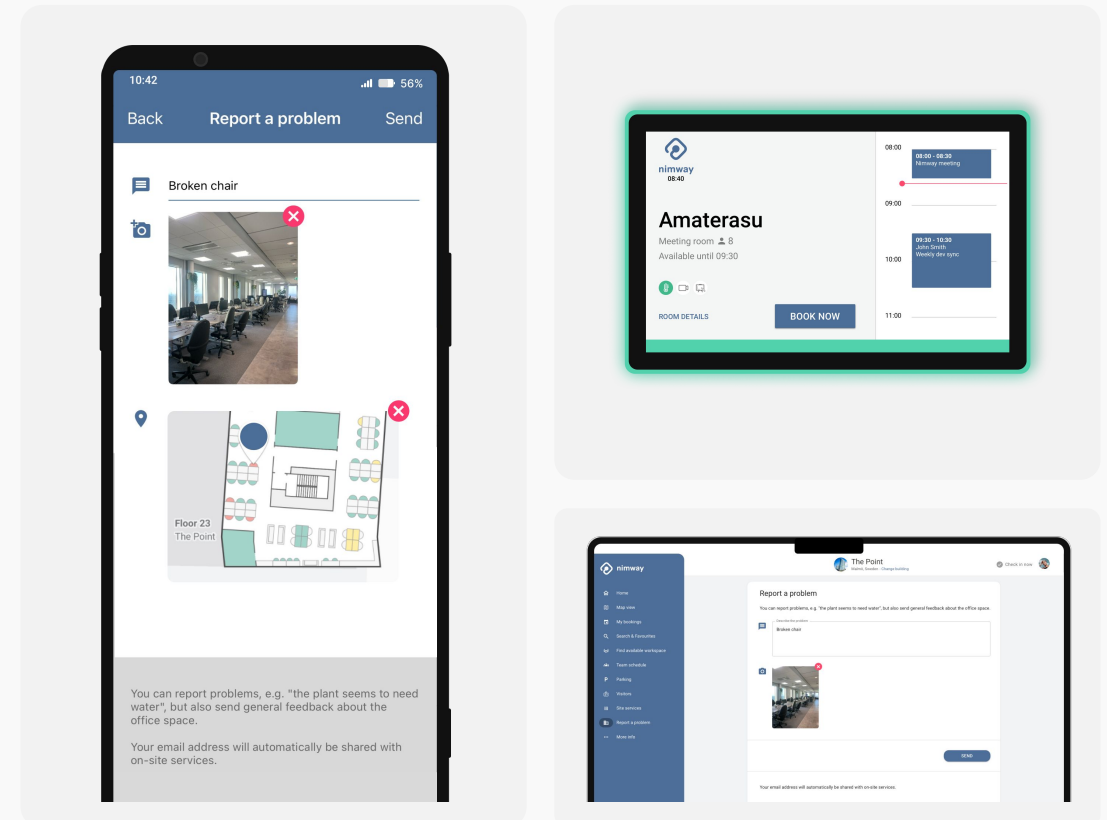
Use the Team schedule feature to see when colleagues will be at the office—and where they will work.



Mobile and web app, Floor plans

Make it simple to **report problems** at your facility.

Employees can take a photo, describe the problem, and confirm the location of facility issues.



Mobile and web app, Room panels

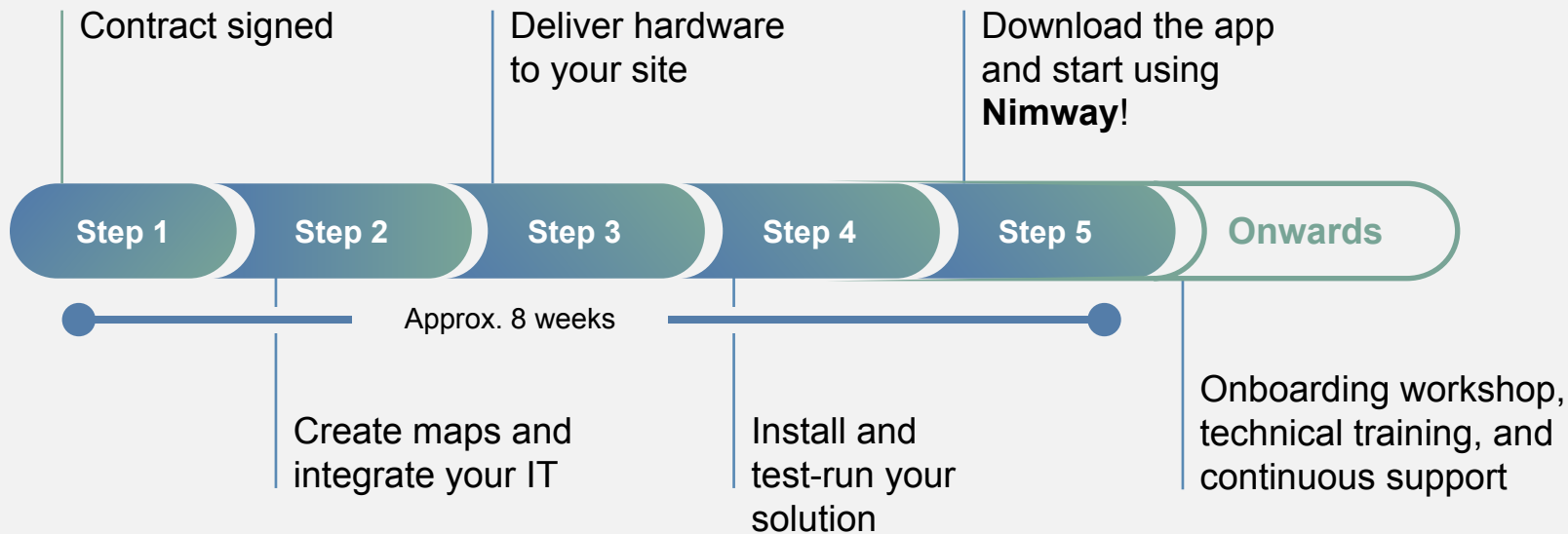
SONY

 [Get Started](#)

It's simple to get
started with
Nimway.



Get started in less than 8 weeks with our **smooth installation process**.



“The installation done from the Nimway team has been awesome. Long time since we experienced such a **smooth installation**.”

— Manager, IKEA Purchasing services

Sony's firm commitment to quality, information security, and sustainability compliance are guaranteed for **every Nimway installation.**



Pricing model for the modular system.



Data



Occupancy data

HW
License



Indoor climate data*

HW
License



People count data*

HW
License



Attendance data*

License



Room booking data*

License



BMS integration

NRE
License

*Supplied by 3rd party sensors and software

Analytics



Bookings



Desk usage



Room usage



Indoor climate data



People counting



People flow



Portfolio overview

Analytics
User
License

Experiences



Floor plans

HW
License



Room panels

HW
License



Nimway app

Access
License



APIs *

Licens
e

*Integrate data from third-party equipment and software, or connect your own interfaces.

SONY

 Get Started

Get ready to use your office spaces in an efficient way—with **Nimway**.

SONY

A quality solution

Sony built Nimway with a focus on reliability, privacy, and sustainability.



Real-time

sensors

Understand true usage for many years thanks to a battery life of 10+ years.

**FORTUNE
500**

For all companies

Nimway is trusted by Fortune 500 companies—and made for all.



It just works

We help you every step of the way. Easy to set up, easy to use.